

COMMERCIAL OFFER

Export supplies
of grain, oil, and sugar.

We operate
under a sanctions-proof scheme.

About Us

We are an exclusive channel for international buyers interested in direct export supplies of Russian grain, oil, and sugar.

Our partner is a leading trader in the agricultural commodities market with over 6 years of experience, registered in an international business centre (UAE). The company specialises exclusively in export operations and has direct contracts with Russian producers and grain elevators, as well as with suppliers from Latin America and Argentina.

All products come with a full package of certificates and laboratory analyses.

We operate without disclosing the ultimate supplier – all communication goes through us, which guarantees confidentiality for the buyer and protection against unauthorised access to the supply chain.

Products

	Minimum volume	Currently available ports
Wheat (feed/milling, specified upon request)	from 3,000 mt >	Astrakhan and Makhachkala (Caspian), Ust-Luga and Vysotsk (Baltic), Poti (Georgia), Constanta (Romania), and others. (Novorossiysk, Taman, Kavkaz — temporarily closed)
Barley	from 3,000 mt >	↑ Same as above
Corn (maize)	from 3,000 mt >	↑ Same as above (also Argentina and Brazil – port to be agreed)
Sunflower oil (crude)	from 1,000 mt >	↑ Same as above (shipment in bulk or flexitank)
Sunflower oil (refined)	from 1,000 mt >	↑ Same as above (shipment in bulk)
Sunflower oil (refined, 5 L)	from 1,000 mt >	↑ Same as above (packed in 5 L bottles, port to be agreed)
Sugar	from 20,000 mt >	↑ Same as above (also Latin America – in 50 kg bags, port to be agreed)

IMPORTANT: Minimum order volumes: Grains – **from 5,000 mt**; oil – **from 1,000 mt**. Volumes **up to 50,000 mt per month** (and more upon agreement) are available. For orders **of 50,000 mt** or more per single lot, individual discounts apply.

For deliveries to Iran, shipments are made via the ports of Astrakhan and Makhachkala (Caspian Sea).

Vessel tonnage: Makhachkala – vessels **of 3,000 – 5,000 mt**; Astrakhan – **up to 3,000 mt**.

For grain shipments (wheat, barley, corn) paid by letter of credit, an **SBLC** (Standby Letter of Credit) is required.

The supplier is open to arranging logistics to deliver to **any destination country**.

Pricing

The price for each shipment is formed individually and depends on a number of factors:

- **payment terms** (advance payment of **20%, 50%, 80%, 100%**, or letter of credit);
- **delivery basis** (**FOB** or **CIF**);
- **current USD exchange rate**;
- **logistics leg and freight costs.**

For deliveries to Iran, special conditions apply: shipments are made via the ports of Astrakhan and Makhachkala, taking into account tonnage restrictions. Prices and payment terms for this destination are agreed upon individually.

We always find the optimal pricing solution for each specific buyer. The larger the volume and the higher the advance payment, the more favourable terms we can offer.

The final price is fixed in the contract after all terms have been agreed upon. To obtain a specific price for your request, please contact us – we will discuss the details and offer the best solution.

By working with us, you get not just a price, but a guarantee of actual delivery under current market conditions.

Payment Terms (2 options to choose from)

1. SBLC (Standby Letter of Credit)

– for **100%** of the shipment value.

2. 20% advance payment + LC (Letter of Credit) for the remaining **80%**.

For **CIF** deliveries, the **LC** is opened on **FOB** terms (cost of goods without freight); freight is paid separately.

For grains (wheat, barley, corn), if an LC is chosen, an **SBLC** is required.

For deliveries to Iran, Syria, Beirut – advance payment only (USDT/cash). **For Turkey** – **SBLC** only.

IMPORTANT: The final price per ton depends on the chosen payment method and the size of the advance payment. The higher the advance payment (**20%, 50%, 80% or 100%**), the more favourable price we can offer.

The final cost is fixed in the contract.

We also accept any banking instruments (LCs, bank guarantees, SBLCs) and work in any currency by mutual agreement.

This gives you full flexibility in structuring the payment.

What is required from the buyer to start cooperation

1. An official Letter of Intent (LOI) or a firm Irrevocable Corporate Purchase Offer (ICPO) stating:

- monthly and annual volumes;
- preferred payment method;
- required product quality specifications.

2. A Bank Comfort Letter (BCL) or a bank statement with the bank officer's details to verify available financing.

IMPORTANT: The **LOI** and **BCL** are mandatory first steps to initiate any negotiations.

These documents confirm the seriousness of the buyer's intentions and allow us to promptly approach the supplier with a concrete offer.

Without them, we cannot reserve the product or fix the price.

This is standard international practice that protects the interests of both parties.

Certificates and quality specifications (upon request)

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- **Full package of export certificates** (quality, phytosanitary, certificate of origin, packing list, invoice, bill of lading) – for each shipment.
 - **Detailed chemical composition and physical parameters** (protein, moisture, impurity content, test weight, IDK (gluten deformation index), oil content, etc.) – sent upon request before contract signing.
 - **Grain analysis report from the elevator** (confirming actual stocks in storage) – provided after receipt of the LOI and BCL.
 - **Independent SGS inspection at the loading port** – arranged at the supplier's expense.
 - **All documents are strictly confidential** and may be provided after signing a Non-Disclosure Agreement (NDA) if required.

Transaction Procedure (Step by Step)

1. You send an **LOI** (Letter of Intent) stating volume, quality, and preferred payment terms, along with a **BCL** (Bank Comfort Letter confirming available funds).
2. We send you an **official commercial offer (FCO)** and a draft contract.
3. After the contract is signed, **you open a Letter of Credit with your bank** (or make an advance payment if the destination is Iran/Syria/Beirut).
4. We execute the shipment, provide all documents, and **arrange an SGS inspection at the loading port**.
5. Upon quality confirmation, you pay for the shipment through the LC, and we release the original Bill of Lading.

Why It Is Profitable to Work with Us

Criterion	Direct Supplier from Russia	Our Offer
Bank transfers	Risks of blocking due to sanctions	Settlements via UAE – no restrictions
Pricing	Tied to exchange quotations	Fixed prices for 30–60 days
Documentation	Lengthy bureaucracy, lack of certificates	Full package of documents on time
Quality	High risks	SGS inspection, elevator analysis
Payment flexibility	Limited	Any instruments and currencies
Logistics flexibility	Limited to one port	We operate through Astrakhan, Makhachkala, Ust-Luga, Vysotsk, Constanta; supply also possible from Argentina/Brazil
Confidentiality	Supplier is known to all	We are the single window. The buyer has no direct contact with the supplier.
Knowledge of local markets	Standard approach	We work with Iran, Turkey, Syria, China, taking into account their specific banking and logistics requirements

We are ready to discuss your volumes and specific terms.